

10:32:40 From Jill @iLoveWellBEing to Everyone:
I'll be on video in a sec ;)

10:33:01 From Marline C Duroseau to Everyone:
Happy to be here! Hello everyone!

10:33:19 From Cicely Victoria "The Firestarter" to Everyone:
Hey hey!

10:39:06 From Suzanne Stafford to Everyone:
Hello from the MS Gulf Coast

10:39:22 From Rhonda Liebig to Everyone:
Reacted to "Hello from the MS Gu..." with ❤️

10:44:14 From Marline C Duroseau to Everyone:
What would the banner have to have behind us on the Zoom room?

10:44:54 From Rhonda Liebig to Everyone:
This weekend I added some information into our facebook group. I have been working a lot on my writing and updates on my website. So much work and patience. Thank you for your support with all of this Katrina. I am learning a lot about showing up in what I am guiding with in my coaching calls. My website has been soooo far behind. I love your support and insight

10:45:11 From Marline C Duroseau to Everyone:
Thank you!

10:46:16 From iPhone 11 Pro Max Elizabeth's to Everyone:
My Ooi is creating and marketing my P2C class

10:46:25 From Jill @iLoveWellBEing to Everyone:
Where is best to store videos for website, so they don't have random YouTube images from other pages show up at the end?

10:49:15 From Rhonda Liebig to Everyone:
Can I ask a quick question about doing a podcast vs doing a webinar for lead generation?

10:56:41 From Rhonda Liebig to Everyone:
I have a podcast – Fresh Talks Global Vision. Would love to talk to you if you are building your global vision.

11:00:31 From iPhone 11 Pro Max Elizabeth's to Everyone:
Apple podcast has a list by topic

11:01:33 From Jill @iLoveWellBEing to Everyone:
Can iPhone change her name :) Who's iPhone? :)

11:03:09 From Christina McCain to Everyone:
@Rhonda Liebig Thank you! Happy to talk.
www.ecosophycollaborative.com for background info on my expertise.

11:06:12 From Rhonda Liebig to Everyone:
Replying to "@Rhonda Liebig Thank..."

Yes, let's connect. 916.402.8184

11:07:46 From Christina McCain to Everyone:
Replying to "@Rhonda Liebig Thank..."

👍

11:15:54 From Sasha Sabbeth–Intuition Success Strategist,Healer,Soul Guide to Everyone:

Hello @Sabrina Sanchez 😊
11:17:23 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:
Replying to "@Rhonda Liebig Thank..."

@Rhonda Liebig Sent you a text
11:18:27 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "GIGANTIC MARKETING CHECKLIST HANDOUT.docx" with ❤️
11:18:33 From Jill @iLoveWellBEing to Everyone:

Reacted to "GIGANTIC MARKETING CHECKLIST HANDOUT.docx" with ❤️
11:19:06 From Jill Wright to Everyone:

Reacted to "GIGANTIC MARKETING CHECKLIST HANDOUT.docx" with ❤️
11:19:46 From Anne Kenney to Everyone:
Anne Kenney

11:20:17 From ilana Schwartz to Everyone:
Reacted to "GIGANTIC MARKETING CHECKLIST HANDOUT.docx" with ❤️
11:20:30 From Anne Kenney to Everyone:
Anne Kenney Bullseye Marketing annek@bullseyemarketing.com
650-619-6145 - text me.

11:21:41 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "Anne Kenney Bullseye..." with ❤️
11:22:35 From Rhonda Liebig to Everyone:

Reacted to "@Rhonda Liebig Sent ..." with ❤️
11:23:23 From ilana Schwartz to Everyone:

I love doing those calls. It is a great way to get to know where they are, where they want to go and how you can support them

11:23:58 From Aparna Vemuri to Everyone:

Right now I can't talk as cleaning is going on. Katrina, if it is group session can I invite them on webinar or still need to have 1 on 1 session

11:24:36 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "I love doing those c..." with ❤️
11:26:31 From ilana Schwartz to Everyone:

I have found that having a "wing woman" or assistant to help monitor things like waiting rooms, chat, etc when I host larger zoom meeting for my masterclasses

11:26:44 From Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net to Everyone:

Replying to "I have found that ha..."

YES GOOD!

11:27:01 From Jill @iLoveWellBEing to Everyone:

Reacted to "I have found that ha..." with 👍

11:28:24 From Cicely Victoria "The Firestarter" to Everyone:

Replying to "I have found that ha..."

Thanks Katrina I have to see students so will catch the rest on replay.

11:28:37 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "Thanks Katrina I hav..." with 🎉

11:29:00 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

No! Katrina was blunt and to the point?

11:29:48 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Blunt and to the point is freedom. Honestly.

11:30:07 From Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net to Everyone:

<https://go.oncehub.com/katsguest>

<https://go.oncehub.com/katrinasawa>

11:30:32 From ilana Schwartz to Everyone:

From the masterclass/webinar, I offer a complementary breakthrough session to come up with a mini plan and see how we could continue to work together. I have an info form for them to fill out when they are booking the call that asks a couple of questions including how committed they are to getting results now.

11:30:42 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "From the masterclass..." with 🙏

11:31:58 From ilana Schwartz to Everyone:

Replying to "<https://go.oncehub.c...>"

love how these are laid out. It is very clear who and what each one is for

11:34:28 From Anne Kenney to Everyone:

Sasha - Let's make sure that Katrina is okay with us talking together. 😊

11:34:50 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

@Anne Kenney - Of course. Ask her here.

11:35:04 From Rhonda Liebig to Everyone:

Replying to "<https://go.oncehub.c...>"

Thank you Kat. I will get clearer on my verbiage on my calendar. I love you communication approach

11:35:06 From Anne Kenney to Everyone:

I texted her privately.

11:35:21 From ilana Schwartz to Everyone:

Reacted to "Sasha - Let's make s..." with 💕

11:35:25 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

@Anne Kenney – I am interested in talking about the mechanics of setting up this zoom thing.

11:36:19 From Sabrina Sanchez to Everyone:

FYI – I'm here. Just eating lunch off camera

11:38:25 From Anne Kenney to Everyone:

Exactly what I'll help you with Sasha. I just went through it. And, I'd be SO HAPPY to save you some headaches I encountered.

11:39:16 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "Exactly what I'll he..." with 🎉

11:40:08 From Suzanne Stafford to Everyone:

do you have some script suggestions?

11:40:26 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "do you have some scr..." with ❤️

11:42:19 From ilana Schwartz to Everyone:

Reacted to "do you have some scr..." with ❤️

11:42:36 From Jill @iLoveWellBEing to Everyone:

My scheduler says that the meeting they are scheduling is to "Explore marketing opportunities through WellBEing Resource." I want there to be no confusion or trickery.

11:42:47 From Rhonda Liebig to Everyone:

Anne, you are so funny. Love you and your approach :-)

11:43:13 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "Anne, you are so fun..." with 🎉

11:43:16 From ilana Schwartz to Everyone:

it's a cute face, but, um...no

11:43:30 From Anne Kenney to Everyone:

Reacted to "Anne, you are so fun..." with 😂

11:43:38 From Anne Kenney to Everyone:

Reacted to "it's a cute face, bu..." with 😂

11:43:42 From ilana Schwartz to Everyone:

Reacted to "Anne, you are so fun..." with 💕

11:44:14 From Anne Kenney to Everyone:

I like that Sasha

11:44:18 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Reacted to "I like that Sasha" with 😊

11:46:05 From Anne Kenney to Everyone:

WORDS are hard!

11:52:51 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Questions, Katrina:

1. What do you now do with your hard copy of your biz cards received?

2. How do you write on the cards given the glossy finish on

most cards?

Thnx

11:54:13 From Rhonda Liebig to Everyone:
sizzle videos, etc

11:54:52 From Jill @iLoveWellBEing to Everyone:
If you have a podcast, what is a polite way to reject a
request to be on your podcast?

12:06:57 From Sasha Sabbeth-Intuition Success Strategist,Healer,Soul
Guide to Everyone:
Limiters

12:09:31 From Suzanne Stafford to Everyone:
I definitely need to get better with those

12:13:54 From Jill Wright to Everyone:
@Katrina Sawa, JumpstartYourBizNow.com &
JumpstartPublishing.net How do you feel about "Starts at" pricing on
web pages?

12:15:14 From Rhonda Liebig to Everyone:
I love this conversation. Sales is tricky and can be so
wholesome for everyone when we are being straight forward. This is an
awesome conversation Katrina

12:16:21 From Rhonda Liebig to Everyone:
The NO is a great next layer of conversation. Not enough
people talk about this. Awesome Kat

12:16:27 From Jill @iLoveWellBEing to Everyone:
Great questions. Most don't feel comfortable saying why, and
in many cases there is an easy solution :)

12:23:47 From Aparna Vemuri to Everyone:
Sorry i have to leave now. Great conversation here. Thank you
everyone for your questions.

12:24:33 From Sasha Sabbeth-Intuition Success Strategist,Healer,Soul
Guide to Everyone:
Question: I have an objection that I would like your view on
how to respond.

12:24:34 From Anne Kenney to Everyone:
Explain why you're are more expensive in the sales call.

12:25:01 From Christina McCain to Everyone:
I will have to drop off now, but this has been fantastic and
I'll be dedicating time this week to catch up on review and homework.

12:25:09 From Jill @iLoveWellBEing to Everyone:
@Sabrina Sanchez Do you also have a better guarantee than
them? That's another selling point from buyer perspective, and I'm
sure what you already have the amazing before/after, testimonials,
etc. :)

12:25:19 From Anne Kenney to Everyone:
Reacted to "@Sabrina Sanchez Do..." with ❤️

12:25:45 From Anne Kenney to Katrina Sawa, JumpstartYourBizNow.com &
JumpstartPublishing.net(Direct Message):
It's totally awesome!

12:26:34 From Anne Kenney to Everyone:
Me. Too, Tom! Marketing consultant needs a marketing

coach!!!!

12:28:02 From Anne Kenney to Everyone:

Gotta jump off. Fabulous.

12:28:07 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

That is the operative phrase: You want to do something, right?

12:28:19 From Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net to Everyone:

Replying to "That is the operativ..."

yes

12:28:20 From Jill @iLoveWellBEing to Everyone:

Schedule very soon follow up call. Great idea.

12:30:57 From Sasha Sabbeth-Intuition Success Strategist, Healer, Soul Guide to Everyone:

Whatever you put in the FB group, Katrina, please email to me.

Thank you

12:32:38 From Suzanne Stafford to Everyone:

thank you!!!

12:32:45 From Marline C Duroseau to Everyone:

Thank you!!!