## GOAL DEVELOPMENT WORKSHEET:

Enter the names and prices of each of your products and services then total up on each line what is "realistically possible" for you to make each month selling a "realistic quantity".

| Name of Product / Service: | Realistic Qty to Sell/Mo x Price: | Total Amount: |
| :--- | :--- | :--- |
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Total What's Possible to Sell: \$
Rework the numbers if you need to to make it all total your Need \# and it's not reaching that yet (or Want \# if you're to that stage). OR what product or service can you ADD to charge MORE so that you can sell less each month instead or have another higher end source of income?

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