

This Virtual Event is for Entrepreneurs Who Want to Make a Whole Lot More **MONEY** & Get Better **SYSTEMS** in Place So You Can **Stop Working So Hard!**

December 7, 8 & 9, 2022
9:00 am – 4:00 pm PST Each day, Wed-Fri



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Chat Room Contents Day 2 Part 2

00:23:26 Stacy Fisher, <https://www.StacyGFisher.com>: I'm here just not on camera yet. Don't want to finish eating on camera.

00:32:25 Kathy Bates: Thank you for believing in websites. Seems so many coaches are against them now and teach only to have a funnel or only to have a landing page.

00:33:16 Angela Hall, That Helpful Chick: WordPress is NOT dead unlike what others are saying - it's not going anywhere and in my opinion is best option

00:33:36 Angela Hall, That Helpful Chick: much better options than MailChimp!

00:35:08 Clemi Boubli: Landing pages seem designed for software type launches, not an ongoing service- based biz...

00:37:43 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: Jane Deuber is a sought-after business strategist and seven-time successful entrepreneur who has helped over ten thousand entrepreneurs transform their experience, expertise, and passion into a profitable business that they love.

While armed with a Master's in International Business, it's her 36 years in the entrepreneurial trenches that inspired Jane to launch two technology companies, design multiple business-growth courses and create a platform that helps established coaches scale their business by certifying others.

Jane's latest business creation, Magpai, empowers coaches, consultants, and service providers to harness the power of lead scoring assessments to attract qualified leads, engage in meaningful interactions and easily enroll more clients.

Whether you find yourself struggling with generating revenues or are a seasoned pro, Jane Deuber will open your eyes to a game-changing tool and proven system for creating revenues on demand whenever you choose.

00:37:58 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: THAT is the goal!!

00:42:23 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: It can be great for you to capture info of your audience and where the gaps are that you can fill.

00:43:57 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: yes
1on1 calls

00:43:57 Treena Chabot | Happiness Quarterback: Yes

00:43:59 Lynda Malka: Yes

00:43:59 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: yes

00:44:01 Barbara Ingrassia: yes

00:44:01 Kelley O'Hara: yes

00:44:03 Andrea Susan Glass, Bestselling Author & Book Coach: yes

00:44:05 Natalie Minor: Yep!

00:44:08 Jody Costello: no

00:44:28 Stacy Fisher, <https://www.StacyGFisher.com>: yes

00:44:56 Kathy Bates: lead gen

00:45:01 Lynda Malka: Lead gen

00:45:01 prospects Andrea Susan Glass, Bestselling Author & Book Coach: finding ideal

00:45:12 Jody Costello: lead generation/finding prospects

00:45:18 Treena Chabot | Happiness Quarterback: Leads and getting people to move forward

00:45:21 Siobhan (Shavon) Cunningham: Closing

00:45:21 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: getting MORE on calls

00:45:29 Stacy Fisher, <https://www.StacyGFisher.com>: be in front of right audience/qualified leads

00:45:37 Clemi Boubli: Ideal client

00:45:58 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: these assessments have 2-3 different response emails which is good depending on where they're at - some of you for example were offered a 1on1 call and some were not

01:02:21 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: A challenge is a great way for some of you to build your list too BTW, but it can be a bit of work, so prioritize this accordingly... don't do it unless you like challenges... or daily interaction and content

01:02:53 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: Yes, get on list to the call and/or a small purchase to test you out

01:06:07 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: yes we can do that!! 😊

01:06:53 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: I can definitely help you tackle ALL the gaps, areas and holes so we fill them and build you a consistent \$\$\$\$ business!! Let's do it!

01:07:34 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net: Free Trial:
<https://js955.isrefer.com/go/14FTPPage/KatrinaSawa/>

7 Strategies
<https://magpaitrube.com/7Strategies.pdf>

01:09:27 Barbara Ingrassia: Jane and her team is building an assessment for me right now:
Your IP Scorecard

01:11:38 Jane Deuber: Here is my email... jane@janedeuber.com

01:11:51 Kelley O'Hara: That was great, Jane! Thank you. Your assessment is great!

01:12:22 Stacy Fisher, <https://www.StacyGFisher.com>: Great information!

01:13:13 Angela Hall, That Helpful Chick: challenges are a big PITA lol especially on the backend

01:18:13 Stacy Fisher, <https://www.StacyGFisher.com>: Avoid feeling self-conscious on stage.

01:19:42 Mary E Knippel, YourWritingMentor.com: Sorry, I have to jump off now. I'll be back tomorrow.

01:20:43 Angela Hall, That Helpful Chick: I've set up many for clients

01:32:31 Kelley O'Hara: When are you doing that again?

01:50:07 Andrea Susan Glass, Bestselling Author & Book Coach:
<https://andreasusanglass.com/giveaway>

01:58:25 Lynda Malka: Susan, if you had a freebie that gave me steps for creating a fabulous bio for myself, I'd be all over that.

02:01:01 Katrina Sawa, JumpstartYourBizNow.com & JumpstartPublishing.net:
<https://jumpstartyourbiznow.com/gcg3tweaks/>

02:05:46 Lori Algieri: I would leave off the top "header" and Buttons for the calendar link, if it was going to be included, but after the Opt-in

02:06:51 Lori Algieri: Review - wouldn't that be a better 5-7 days after they get the email

02:10:30 Angela Hall, That Helpful Chick: no bitly - you can also do custom redirects with a plugin on WordPress but buying a domain and redirecting that is better

02:10:51 Angela Hall, That Helpful Chick: easier to say

02:11:15 Angela Hall, That Helpful Chick: the plugin is called Redirection and really easy to use

02:11:26 Angela Hall, That Helpful Chick: which one? I missed it lol

02:11:29 Lori Algieri: Love redirection!

02:11:59 Lynda Malka: <https://app.designrr.io/#/projects>

02:22:53 Lori Algieri: QR code for connecting in addition to the link?

02:26:25 Jody Costello: So this is helpful - going to go through my lead magnet to see what is missing.

02:29:45 Andrea Susan Glass, Bestselling Author & Book Coach: Will your task list be in Facebook?

02:29:46 Kelley O'Hara: I am looking for the TO DO list, for sure! Had no idea how much I didn't know

02:30:23 Angela Hall, That Helpful Chick: I have to run, part 1 replay will be up shortly

02:30:34 Stacy Fisher, <https://www.StacyGFisher.com>: I say career coach on my website and I teach a lot of leadership skills b/c that is what is needed. Should I continue to say career coach or leadership?